

Healthcare Financial Solutions



Tailored specifically for the healthcare industry, BBVA Compass offers a wide range of products and services from individual practices to major medical centers. Our team approach brings you individuals from a variety of areas who work together to deliver solutions that will help you save time, improve your cash flow, and grow your business.

Your team of financial specialists

As our client, you benefit from a team of bankers who are experienced working with individuals in the healthcare industry. They are actively involved in your industry’s associations and keep a close watch on current trends and issues. We believe that seeing your business from an insider’s perspective is the key to providing solutions that truly work for you and your business.

Solutions for all aspects of your finances

Whether you’re starting up a new practice or looking to expand, we can assist with all aspects of your finances—including solutions for you, your business, and your employees. As a preferred business and personal banking client, you are also eligible for enhanced banking services such as reduced fees, better rates, and priority service.

Products and services tailored meet to your needs

Flexibility and customization are essential for meeting the unique demands of your business. There are many ways we can tailor solutions to your needs, including:

- Customized accounts such as Build-to-Order Free Checking for your personal banking.
- Medical lockbox for faster and more efficient processing of payments from patients and insurance companies.
- Cash management solutions including online banking, remote deposit, debit/credit card processing, electronic check representment service, and other treasury management services.
- Customized financing solutions for your business, your home, and your lifestyle—including practice start-up and buy-in loans, commercial real estate loans, equipment loans, SBA loans, a specialized mortgage product, and other flexible business and personal lending solutions.
- Special leasing options as an alternative to financing expensive medical equipment and other essential equipment for your office and your practice or clinic.
- Other specialized services such as business and personal insurance*, interest rate protection, investment strategies*, and personal financial planning services such as retirement planning and business succession planning.**

“BBVA Compass has helped us finance a number of real estate transactions; we now operate more than 170,000 square feet of offices in seven cities throughout Central Florida. They have proven that they will keep working until we reach an agreement that works for everyone. That’s the main thing — they’ve earned my trust.”

Jess Brannen, CEO

Southeastern Integrated Medical, PL
Gainesville, Florida

*Any securities and Insurance Products are:

Not FDIC Insured	Not Guaranteed by the Bank	May Lose Value	Not a Deposit	Not Insured by Any Federal Government Agency
------------------	----------------------------	----------------	---------------	--

**BBVA Compass does not provide tax or legal advice.

All accounts subject to approval. BBVA Compass is a trade name of Compass Bank, a member of the BBVA Group. Compass Bank, Member FDIC. 99-36-2101